

Change Management v3 Practitioner Certification Training

Become an expert in implementing change in real-world settings

Building on the knowledge gained during the Foundation level, the **Change Management Practitioner** course takes your expertise a step further — focusing on applying proven change management techniques to real-life situations.

This course combines expert instruction, practical application, and exam preparation to ensure you gain both the confidence and capability to manage change effectively.

What's included?



• 2 days of live, interactive training delivered by certified **Change Management experts and consultants**

• Comprehensive **course materials** aligned with the official APMG syllabus

• Real-world **case studies, exercises, and simulations** to apply key principles

• **Exam preparation** session with sample questions and feedback

• Official **Change Management v3 Practitioner exam voucher**

• Access to **post-course support** from the B2B Learning team



By the end of the training, you will not only understand **how to apply change management tools and frameworks**, but also know how to guide people, teams, and organisations through successful transformation.

COURSE & LEARNING OBJECTIVES

By the end of this course, participants will be able to:

- Apply key principles to identify and meet learning needs during change initiatives.
- Deliver constructive and developmental feedback to support colleagues and teams through transition.
- Use coaching techniques to empower change leaders at all organisational levels.
- Recognise and effectively manage sources of conflict that arise during change.
- Facilitate collaborative sessions to enable co-design and stakeholder involvement.
- Develop strategies to sustain change through organisational levers, adoption approaches, and reinforcement systems.
- Confidently prepare for the **Change Management Practitioner** exam.

TRAINING PROGRAMME

Through practical exercises, case studies, and group discussions, participants will learn how to lead and support successful change initiatives within their organisations, ensuring engagement, collaboration, and sustainable results.

Sustaining Change

- Understanding organisational levers for change
- Achieving a tipping point and critical mass
- Applying Roger's Adoption Model

Learning for Change

- Designing effective learning experiences
- Defining learning needs and objectives (knowledge, skills, and attitudes)

Coaching for Change

- Principles of active listening
- Giving developmental feedback
- Frameworks for coaching and mentoring change leaders

Handling Conflict in Change

- Understanding sources and dynamics of conflict
- Conflict management approaches in change situations

Facilitation for Co-Design

- Key principles and methods of facilitation
- Encouraging collaboration and ownership in the change process

Exam Preparation

- Practitioner sample questions and exam guidance
- Applying concepts to a scenario-based case study

WHO SHOULD ATTEND?

This course is ideal for professionals who are already involved in managing or supporting organisational change, including:

- Change Managers and Change Agents
- Project and Programme Managers

- HR and Learning & Development professionals
- Business Transformation leads
- Consultants and organisational development specialists

PREREQUISITES

Participants should have successfully completed the [Change Management v3 Foundation](#) certification before enrolling in this course.

ABOUT THE EXAMINATION

The **APMG Change Management Practitioner** exam assesses your ability to apply the **key concepts and techniques of change management** in practical situations.

- **Format:** Open-book, Objective Test Examination (scenario-based)
- **Duration:** 2.5 hours, including reading time + extra time for non-native English speakers
- **Question types:** Complex multiple-choice, multiple response, matching, and assertion/reason questions
- **Number of questions:** 5 main questions, Each question - subdivided between 4 or 5 sub-part (each worth 16 marks)
- **Pass mark:** 40 marks out of 70 (50%)

You will receive an exam voucher to take your exam at a date and time of your choice. The exam is taken online with APMG ProctorU. The voucher is valid for 1 year.

COURSE DOCUMENTATION

Participants will receive:

- A digital copy of the training materials
- Exercises and template documents
- 2 sample exam papers